

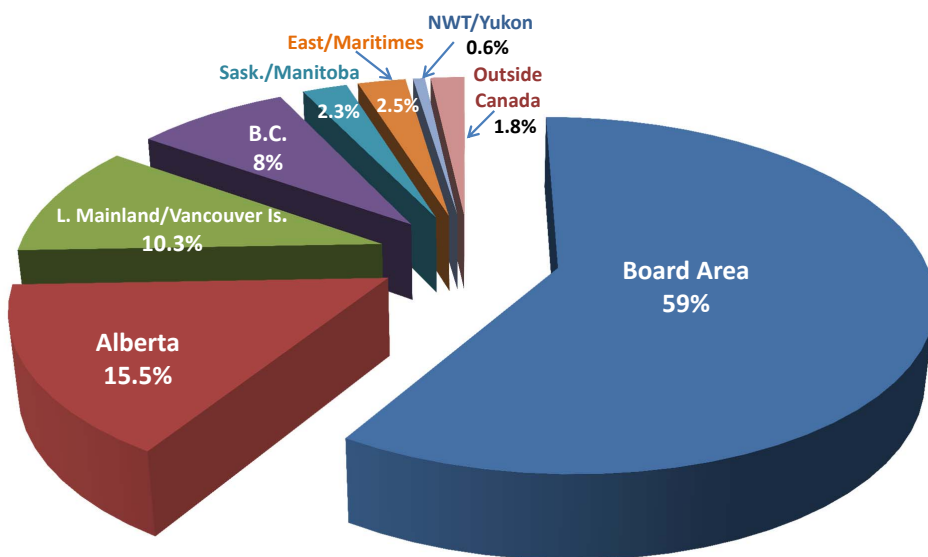


Clients, Family and Friends,

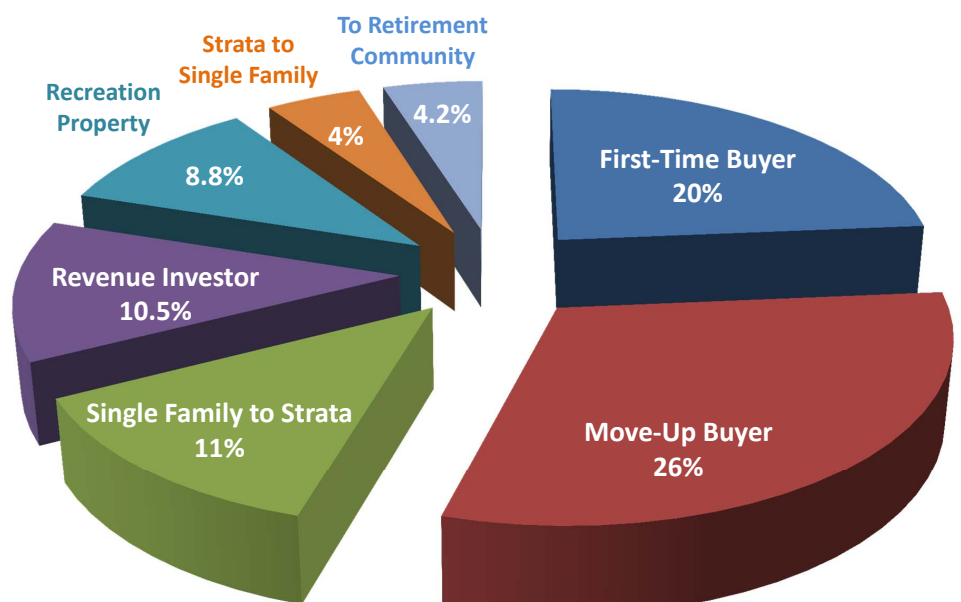
It's a new year, full of new and exciting things. I've made the switch over to Royal LePage Kelowna, and I believe it's a good move for me. This year, I'm going to do my best to keep you all informed on the Real Estate Market, and other things that may be of interest to you. I'll keep it short and informative.

This month, I've included a few stats/graphs on the 2012 market for you. I trust you'll find them informative and useful. Let me know if you have any questions! As you know, you can get a hold of me any time via phone or email. And I'm never too busy for your referrals!

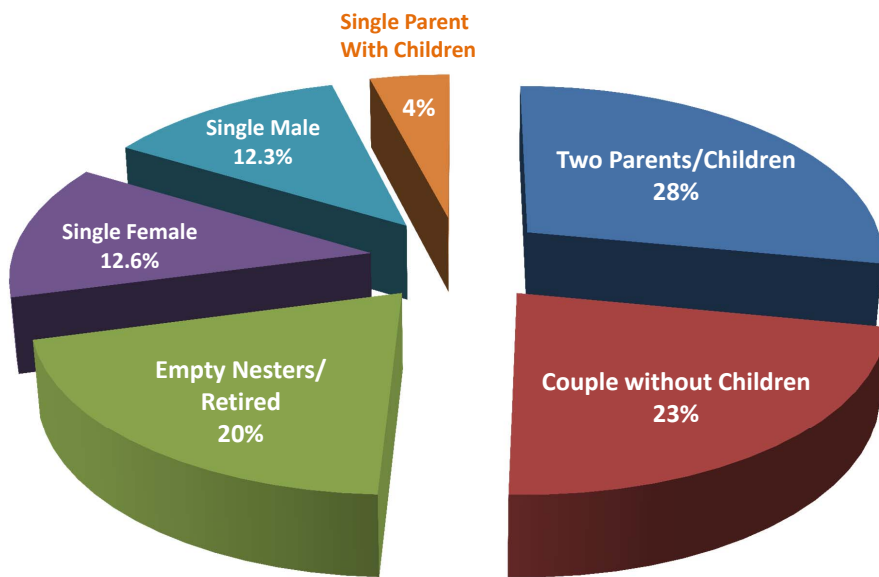
Where Buyers Were From – 2012



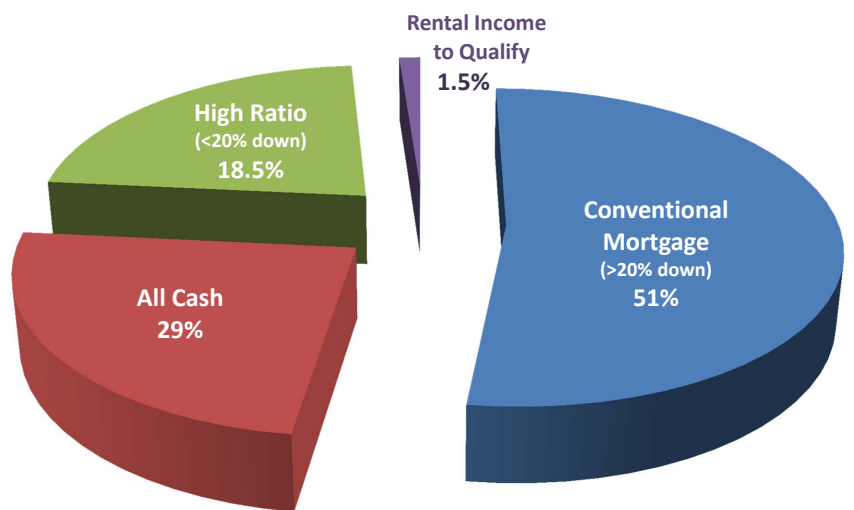
Buyer-Property Types - 2012



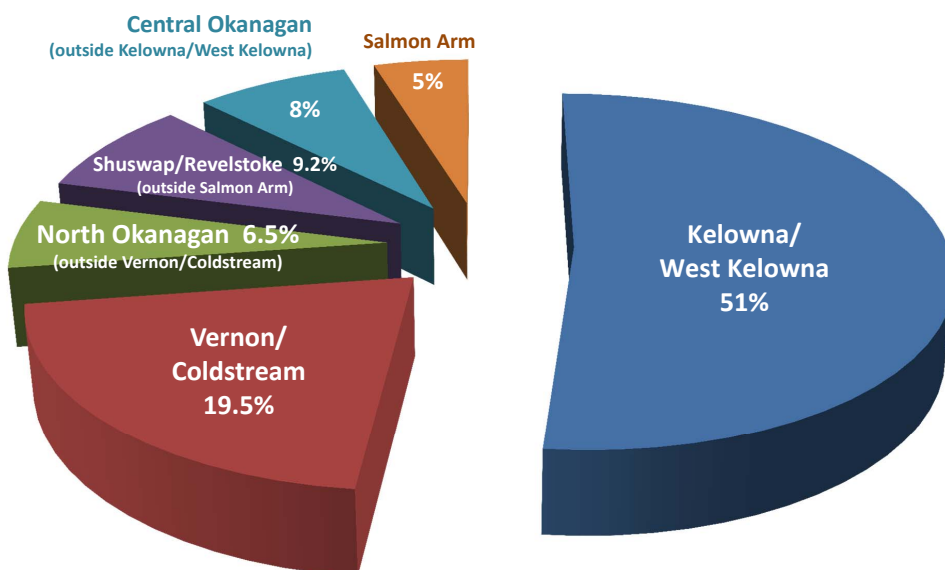
Family Dynamic – 2012



How Financed Purchase - 2012



Where Buyers Purchased – 2012



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